

2019 Training Calendar



We offer personalized sales, service and a variety of installation training courses for the Savaria ceiling lifts.

In addition to 24/7 online ceiling lifts course via [Span Academy](#), scheduled 2-hour webinars and full training programs are available for all dealers.

Training can also be customized based on key specific requirements or it can be arranged in the field as part of an installation for a fee.



2-hour refresher webinar

- Product Knowledge
- Unique Selling Proposition
- Track Quotation Process
- Site Assessment
- Installation Overview
- Exam (product)

2-day technical training

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| <p>Day 1 (9am - 4pm)</p> <ul style="list-style-type: none"> Product Knowledge Unique Selling Proposition Track Quotation Process Site Assessment Installation Overview Exam (product) | <p>Day 2 (9am - 3pm)</p> <ul style="list-style-type: none"> Installation Techniques Hands-on Demonstration Product Servicing Exam (technical) |
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January

m	t	w	t	f	s	s
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

February

m	t	w	t	f	s	s
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28			

March

m	t	w	t	f	s	s
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

April

m	t	w	t	f	s	s
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29						

May

m	t	w	t	f	s	s
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

June

m	t	w	t	f	s	s
				1	2	
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

July

m	t	w	t	f	s	s
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

August

m	t	w	t	f	s	s
			1	1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

- 2-hour refresher webinar
- 2-day hands-on training (Magog, QC)
- 2-day hands-on training (Greenville, SC)



Training Centres



- 1) Savaria | 175A, Peladeau Street, Magog, Quebec J1X 5G9, Canada
- 2) Span | 70 Commerce Center, Greenville, SC 29615, USA

Technical training is offered free of charge. Please note that travel and accommodation expenses are the responsibility of the dealer. Savaria can help you arrange accommodations nearby and provides lunch for the days of training.

Spaces are limited!

Maximum class size is 12 attendees. Please contact your sales representative with your urgent requests.

To review your requirements and make arrangements please contact:

For Magog

Martin Fortier | mfortier@savaria.com | 1.819.481.1070 x1294

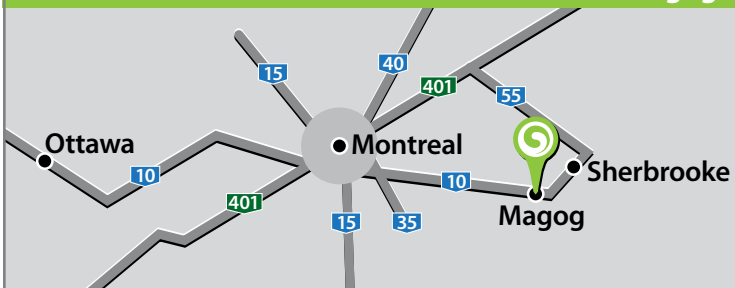
For Greenville

Jason Vitulli | jvitulli@spanamerica.com | 800.888.6752 ext. 7964



1) Magog

90 minute drive from Montreal to Magog



2) Greenville

10 minute drive from GSP to Span



Training Registration Form

Date requested:

Training centre (please circle): Refresher | Magog | Greenville

Dealer name:

Name of person attending:

Phone number:

Email address:

Please submit your completed training registration form to ceilingliftsupport@savaria.com or appropriate representative.

Photos and video footage are sometimes taken during training sessions. Savaria and Span-America reserve the right to include attendees' image in potential internal or external descriptions of the training process unless specifically declined by initialing here: Declined: _____ Date: _____.